

Enterprise Europe Network

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Lithuanian Innovation Centre







LI...THU...A...NI...A







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Geographical midpoint of Europe (26 km from Vilnius)



Geographical midpoint of Europe (Polotsk, Belarus)



ENTERPRISE EUROPE NETWORK

- WHAT
- WHO
- POSSIBILITIES

EU cour	ntries Non-EU countries	18
Austri	a Albania	
□ Belgiu	m Armenia	
■ Bulga	ria Bosnia and Herze	govi
Croati	a Canada	
Cypru	S Chile	
Czech	Republic China	
E Denm	ark E gypt	
E stoni	a K fYRoM	
E Finlan	d	
■ France	India	
Germa	iny Israel	
Greec	■ Japan	
Hunga	ry Mexico	
Irelan	d Moldova	
■ Italy	■ Montenegro	
Latvia	Morocco	
= Lithua	nia 🔠 Norway	
Luxen	bourg 📠 Russia	
☐ Malta	- Serbia	
Nethe	rlands South Korea	
Polane	Switzerland	
M Portug	gal Tunisia	
Roma	nia 🌉 Turkey	
Sloval	cia Ukraine	
Slove	nia 💹 USA	
Spain		
M Swede	en	
W United	Kingdom	

Innovation, Technology and Knowledge Transfer Services...

Service-oriented, network-based model of technology/knowledge transfer:

Selling technology partnership building service is like selling any other service: you need a good service, a clear target, skilled and motivated people and good networking.

 Accelerated innovation process through partnership

 Creative process leading to the problem solving

accelerated innovation process through partnership...

SME in Italy



accelerated innovation process through partnership...



Institute in Lithuania

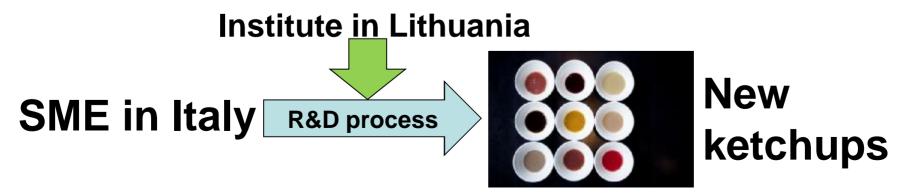
accelerated innovation process through partnership...

New ketchups

SME in Italy

R&D process





The paradigm shift is needed:

• From "information push"

 To "creative process leading to the problem solving"

Challenge of Lithuanian Biotech Company

How to remove the liquid leftovers from high number of glass tubes without touching them?



44 methods could be proposed?

Acoustic Cavitation, Acoustic Vibrations, Archimedes' Principle, Bernoulli's Theorem, Boiling, Brush Constructions, Capillary Condensation, Capillary Evaporation, Capillary Pressure, Coanda Effect, Condensation, Coulomb's Law, Deformation, Electrocapitan EvivicElezio-Snoss Illericonors, Induction, Ellipse, Evaporation, Ferromagnetism, Forced Oscillations, Funnel Effect, Gravity, Inertia, Ionic Exchange, Jet Flow, Lorentz Force, Magnetostriction, Mecano-caloric Effect, Osmosis, Pascal Law, Resonance, Shock Wave, Spiral, Super Thermal Conductivity, Super-fluidity, Surface Tension, Thermal Expansion, Thermo-capillary Effect, Thermo-mechanical Effect, Ultrasonic Capillary Effect, Ultrasonic Vibrations, Use of foam, Wetting.



Ok, 44 known processes of moving a liquid to be exploited.

Is this information a Solution?



Acoustic Cavitation, Acoustic Vibrations
Theorem, Boiling, Brush Constructions, Capillary Condensation, Capillary Evaporation, Capillary Pressure, Coanda Effect, Condensation, Coulomb's Law, Deformation, Electro-capillary Effect, Electro-osmosis Electrophoresis, Electrostatic Induction, Ellipse, Evaporation, Ferromagnetism, Forced Oscillations, Funnel Effect, Gravity, Inertia, Ionic Exchange, Jet Flow, Lorentz Force, Magnetostriction, Mecano-caloric Effect, Osmosis, Pascal Law, Resonance, Shock Wave, Spiral, Super Thermal Conductivity, Super-fluidity, Surface Tension, Thermal Expansion Thermo-capillary Effect, Thermomechanical Effect, Ultrasonic Capillary Effect, Ultrasonic Vibrations, Use of foam, Wetting.

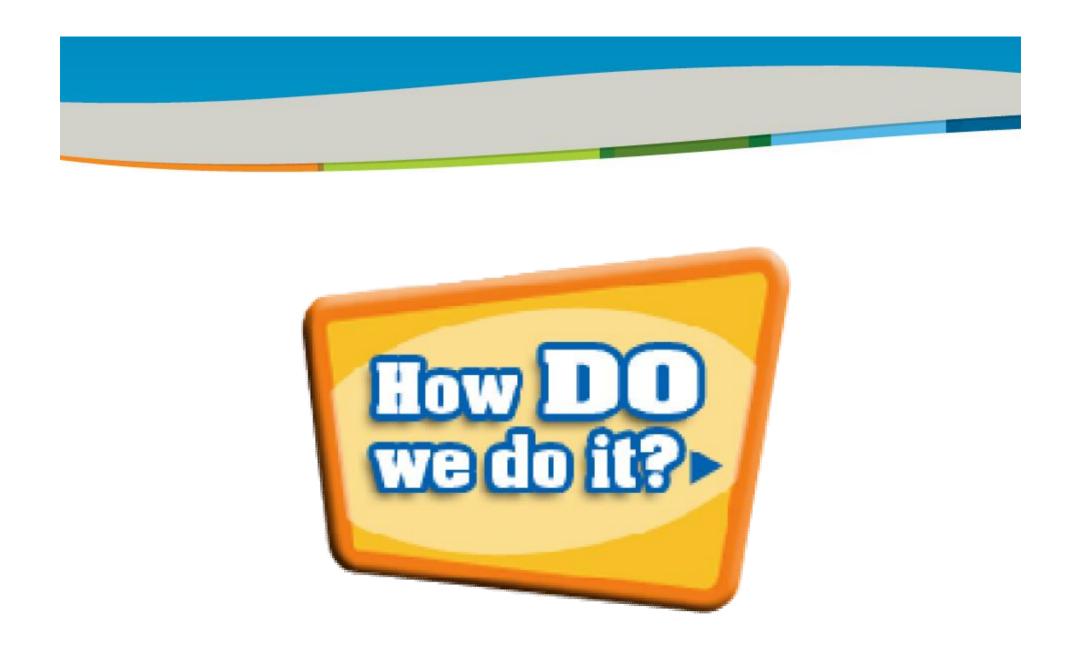
IT Liquatech, a.s., Mr. Karel

UK Bubble, Ltd, Mrs. Misa

SE Laqua AB, Mr. Dahn

Innovation, Technology and Knowledge Transfer Services should be:

- enriched by creativity. We should be able to provide a framework for our clients to think out of the box;
- linked to the new ways for SMEs to cooperate with researchers as well as with large companies and clusters.



Technology marketplace

Daily updated database available to more than 3000 technology brokers and 11.000 companies

- Designed for efficient exchange of technology profiles
- Not only for offers, requests as well
- Profiles stored in searchable database (23 000)
- Automatic matching of profiles

Examples

Solution proposed:

A method to improve Magnetic Resonance Imaging (Selective Parity RARE imaging)

Solutions required:

Anti-bacterial technologies sought for liquid applications

Summary:

A Korean SME is specialized in industrial gases. The company is looking for CO2 analyzing sensor technology and design technology of analysis system. The company is looking for a partner for acquiring patent right if the development has been completed, If not, the company wants to discuss cooperation development.

Reference:	TRKR20130911001	
Market:	Industrial measurement and sensing equipment	
Title: CO2 analyzing sensor technology and design technology of analysis system Technology: Biosensor, Sensor Technology related to measurements		
NACE:	Technical testing and analysis	
Country:	South Korea	
Submited:	Sep 11 2013	
Updated:	Sep 12 2013	
	Detailed information	

Information instantly available:

- Technical details, specification
- Novelty, uniqueness explained
- Stage of development (lab tested, available for demonstration, already on the market etc.)
- Patent Rights (applied, patent(s) granted etc.)
- Expectation towards cooperation type (technical consultancy, joint further development, license agreement etc.)
- **Expectations** for the partner:
 - § Type of partner sought
 - § Specific area of activity of the partner
 - § Task to be performed by the partner sought

EEN clients can act:

- Passively :
 - § Monitor technology profiles (e-mail subscription)
 - § Search for the technology profiles online
- Actively:
 - § Propose solutions to the network
 - § Insert the need (request) that requires solutions
 - § Present your offer/request during the matchmaking event

Matchmaking Events

The purpose of the matchmaking events is to create opportunities for companies to meet and to agree on how to make a creative partnership.

- Usually organized in the framework of the well known fair (CeBit, WMC etc.)
- Face-to-face meetings with the potential partners
- Individual agenda for every participant
- Highly "condensed' meetings schedule

Matchmaking Events. Facts and figures



Mobile World Congress '13
25 to 28 February

Future Match 2013:

- 370 participants
- 33 countries represented
- 1.253 bilateral meetings

MWC 2012:

- 514 participants
- 27 countries represented
- 588 technology profiles
- 1.142 Matched meetings

Thank you for your attention!

Contact:

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